#### **EXPORT**

Bank INA provides export services to facilitate you in international buying and selling transactions. Export transactions can be done using LC or without LC.

# **Types of Export Services**

# 1.L/C or SKBDN Advising

Letter of Credit or SKBDN Advising is an LC / SKBDN forwarding service received from the LC / SKBDN Opening Bank to the LC / SKBDN recipient customer or to the next LC / SKBDN Recipient Bank, according to the instructions in the LC / SKBDN or according to instructions from the exporter.

### **Our Customers**

Corporate customers / companies that have accounts at Bank INA

### **Product Features**

- 1. LC/SKBDN forwarding process through:
- Media SWIFT (Society for Worldwide Interbank Financial Telecommunication) authenticated message
- Hardcopy media (by mail)
- LC/SKBDN Advising receipts can be received through Bank INA's Trade Operation Unit.
- 3. In accordance with Bank Indonesia Regulation (PBI), UCP 600 and international banking practices.

# **Application Requirements**

LC/SKBDN received directly or indirectly by Bank INA

#### Advantage

- Fast and authentic process in receiving LC/SKBDN instruments from LC/SKBDN opening bank
- Negotiation &; Discount of Export Money Order
  Export Money Order Negotiation & Discount is the financing of Export LC or
  SKBDN in accordance with the limit of the Negotiation and Discount facility for
  Exporter Customers after the realization of the shipment of goods without the
  need to wait for the arrival of export bill payment proceeds from the opening
  bank LC / SKBDN (issuing bank).

#### **Our Customers**

Corporate customers / companies that have accounts at Bank INA

### **Product Features**

- 1. Available in IDR (Rupiah), USD and other currencies approved by Bank INA
- 2. Types
  - Negotiation Facility: financing for Export LC / SKBDN Sight
  - Export Money Order Discount Facility: financing for Export LC/SKBDN Usance

- 3. Application for Export Money Order Negotiation &; Discount facility can be done through Marketing or the nearest INA Bank Branch / Cash office
- 4. Submission of Negotiation and Discount transaction documents for Export Money Orders can be done through the Trade Operation Unit or the nearest Bank INA Sub-branch office

# **Application Requirements**

- Open an INA Bank Current Account
- Obtain INA Bank Export Money Order Negotiation and Discount facility
- Fill out and sign the application for the application for takeover of Export Money Orders Available original LC/SKBDN to be financed.

# **Advantage**

- Customers can get faster payment for the realization of export/delivery of goods through LC/SKBDN without having to wait for payment from the opening bank LC/SKBDN.
- 2. Flexibility of cash flow management after shipping goods.
- 3. Provide financing without asking for additional collateral other than the original LC/SKBDN

# 2. Outward Documentary Collection (DP or DA)

Outward Documentary Collections is a trade/export document handling service with a non-LC scheme provided by Bank INA at the request of customers (sellers/exporters) in terms of shipping and billing to buyers/importers through buyers/importer banks, which use Documents Against Payment (D/P) or Documents Against Acceptance (D/A) payment mechanisms.

## **Our Customers**

Corporate customers / companies that have accounts at Bank INA

#### **Product Features**

- 1. Documents are received through the Trade Operation Unit or the nearest Bank INA Branch/Cash Office.
- 2. Transaction Type:
  - Documents against Payment (D/P): payment is received by the Exporter Customer after the documents are submitted to the Importer
  - Documents against Acceptance (D/A): payment received by the Exporter Customer on the due date of the Non-LC document money order

# **Application Requirements**

- Open an INA Bank Current Account
- Submit documents for the completeness of Outwards Bills transaction requirements for Collection

#### **Advantage**

Flexibility of customer cash flow management before and after delivery thing

### 4. Transfer Letter of Credit or SKBDN

Transferable LC / SKBDN is an LC / SKBDN where the recipient of LC / SKBDN (first beneficiary) gives instructions to Bank INA specifically to transfer the available LC / SKBDN value in whole or in part to the second beneficiaries.

### **Our Customers**

Corporate customers / companies that have accounts at Bank INA

### **Product Features**

- 1. Application for LC/SKBDN Transfer can be done through the Trade Operation Unit or the nearest INA Bank Sub-Branch Office/Sub-Branch Office.
- 2. No need to have Export LC/SKBDN facilities
- LC/SKBDN Transfer can be made to other suppliers who are customers of Bank INA or customers of other banks

# **Application Requirements**

- LC/SKBDN Transfer applicant is an exporter customer of Bank INA
- LC/SKBDN condition/type shows Transferable LC/SKBDN
- Fill out and sign the LC/SKBDN Transfer Application application

## **Advantage**

Assist in the fulfillment of the provision of goods for export purposes

## **Cutt Off Time Transaction**

Monday to Friday: 14.00 WIB (except holidays) for same day processing. (provided all terms and conditions are met)

#### Trade Desk

Please contact Trade Operation Head Office at telephone number 021-2525678 ext.1009-1012